

Partnership excellence
in branded and generic medicine



“The more complex the world becomes,
the more difficult it is to complete some
thing without the cooperation with others”

- *Alexander Fleming*



WHO ARE WE?

DCC VITAL PHARMA is a part of **DCC** Plc - an international sales, marketing, distribution and business support services group, employing over 10,000 employees. We lead the way in partnership excellence in branded and generic medicine markets throughout the UK and Ireland, delivering customer solutions and ensuring excellence of care across the patient journey.

WHAT DO WE DO?

The extensive **DCC VITAL PHARMA** portfolio comprises solid dose, injectable and inhaler products across a range of therapy areas including oncology, beta lactam and other antibiotics, anaesthesia, pain management, haematology, respiratory, addiction and emergency medicine. We are the market leaders in sourcing patient specific and hard to obtain medicines for our customers. With a focus on innovative technology driven solutions, **DCC VITAL PHARMA** works with leading branded and generic pharma companies such as Actavis, Demo, GL Pharma, CSL Behring, Martindale Pharma, Perrigo and Teva.

HOW DO WE DO IT?

DCC VITAL PHARMA develops, manufactures, markets, sells and distributes a broad range of pharmaceutical products in the UK and Ireland. To our valued international customer base we provide contract manufacturing services of the highest standards for oral beta-lactams and also licence-out options on our range of our own developed products. We aim to be our customer's partner of choice through the provision of quality yet cost effective medicines. We also provide regulatory and medical information services to our customers and partners supported by our experienced in house teams. With our affiliate companies **DCC VITAL** is: **#1** in hospital supplies in Ireland; **#1** in GP supplies in the UK.

Three key areas of partnership excellence

SALES & MARKETING

DCC Vital Pharma through its subsidiary companies Kent Pharmaceuticals Limited and Fannin Limited provides complete and unique sales and marketing support for our partners. We have well established relationships with key decision makers at Clinical, Pharmacy and Commercial levels.

Hospital Sales

Our Hospital Sales teams support a wide range of products across many therapy areas.

Wholesale & Retail

Our retail and wholesale teams can offer specialist support for sales in to these sectors as well as experienced marketing expertise.

International

DCC Vital Pharma supports the registration and sales of a select number of its products in international markets.

Customer Service

DCC Vital Pharma has a dedicated customer service and telesales team aimed at ensuring the best experience for our customers.

BETA-LACTAM MANUFACTURING

Athlone Laboratories is a dedicated Beta-Lactam manufacturing site located in Roscommon, Ireland. Established in 1974, the manufacturing facility was substantially extended and refurbished in 2013. Each of the manufacturing rooms in it's 1673m² facility is humidity and temperature controlled.

Contract Manufacturing

We offer a full contract manufacturing service to a number of blue-chip companies from project planning, tech transfer, validation, commercial manufacture, packing and release along with regulatory and PHV support.

Licensing

Athlone develops, manufactures and out-licenses generic beta-lactam products for its partners.

Joint Ventures

Operating a partnership approach, Athlone is open to joint ventures for new product development.

Customer Service

Athlone Laboratories strives to always provide exceptional customer service to its customer base.

SPECIALIST SERVICES

We offer a range of specialist services to our partners to ensure that the product is received by the customer in the most efficient and compliant way.

Regulatory Support

DCC Vital Pharma can provide QP release, Pharmacovigilance and other regulatory support including dossier development.

Specialist packing

Kent pharmaceuticals operate a dedicated re-labelling and packing facility which can be used to service the needs of our partners and customers.

Procurement

Through their subsidiary Medisource, DCC Vital Pharma are the market leaders in the sourcing of exempt Medicinal products, for supply to hospital and community pharmacies.

Business Development

Our Business Development team are focused on in-licensing of products for the UK and other markets, and collaboration with partners on product development opportunities.

SOME OF OUR PARTNERS:



Contract
Manufacturing



Sales &
Marketing



International
Sales



Product
Development

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